## BALANCE SHEET

As at Jun.30, 2014

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 975.639.193.500 | 1.010.230.342.587 |
| I | Cash \& Cash equivalents | 110 |  | 189.430.370.768 | 199.971.822.650 |
| ------1 | Cash | 111 | V. 01 | 88.930.370.768 | 133.571.822.650 |
| 2 | Cash equivalents | 112 |  | 100.50000000000 | 66.400 .000 .000 .00 |
| II | Short-term financial investments | 120 | V. 02 | 125.000.000.000 | 176.680.000.000 |
| ----1 | Short-term investments | 121 |  | 125.000.000.000 | 176.680.000.000 |
| , | Provision for devaluation of short-term investments | 129 |  | - |  |
| III | Short-term receivables | 130 |  | 129.079.927.014 | 114.299.705.164 |
| 1 | Trade accounts receivables | 131 |  | 116.660.470.323 | 98.584.187.136 |
| 2 | Prepayment to suppliers | 132 |  | 3.667.602.886 | 10.843.467.910 |
| 3 | Short-term intercompany receivables | 133 |  | ------------- |  |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - |  |
| 5 | Other receivables | 135 | V. 03 | 10.644.291.280 | 7.178.598.356 |
| 6 | Provision for short-term doubtful debts | 139 |  | (1.892.437.475) | (2.306.548.238) |
| IV | Inventories | 140 |  | 501.882.143.503 | 494.530.328.491 |
| 1 | Inventories | 141 | V. 04 | 506.435.895.666 | 500.052.715.154 |
| 2 | Provision for devaluation of inventories | 149 |  | (4.553.752.163) | (5.522.386.663) |
| V | Other short-term assets | 150 |  | 30.246.752.215 | 24.748.486.282 |
| -----1 | Short-term prepaid expenses | 151 |  | 11.223 .213 .920 | 6.356 .328 .012 |
| 2 | VAT deductible | 152 |  | 13.627.967.871 | 15.463.555.534 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | - |  |
| 4 | Other short-term assets | 158 |  | 5.395.570.424 | 2.928.602.736 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 412.892.613.688 | 420.327.613.880 |
| I | Long-term receivables | 210 |  | - | - |
| ----- 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 395.952.902.012 | 409.728.392.872 |
| 1 | Tangible fixed assets | 221 | V. 08 | 359.965.960.164 | 366.564.402.220 |
|  | - Historical cost | 222 |  | 708.634.636.621 | 684.393.347.188 |
|  | - Accumulated depreciation | 223 |  | (348.668.676.457) | (317.828-944.968) |
| 2 | Finance leases fixed assets | 224 | V. 09 | --------------- |  |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 29.156.955.609 | 29.788.500.179 |
|  | - Historical cost | 228 |  | 52.348.950.060 | 52.348.950.060 |
|  | - Accumulated depreciation | 229 |  | (23.191.994.451) | (22.560.449.881) |


|  | Construction in progress | 230 | V. 11 | 6.829.986.239 | 13.375 .490 .473 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - |  |
|  | - Accumulated depre-----------7 | -242 |  | - | - |
| IV | Long-term financial investments | -250 |  | 3.600 .000 .000 | - |
| ----1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | 3.600.000.000 | - |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | - | - |
| V | Other long-term assets | 260 |  | 13.339.711.676 | 10.599.221.008 |
| -----1 | Long-term prepaid expenses | -261 | V. 14 | 9.213 .499 .384 | 5.943.031.799 |
| 2 | Deferred income tax assets | 262 | V. 21 | 3.935.812.292 | 4.465.789.209 |
| 3 | Others | 268 |  | 190.400.000 | 190.400.000 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 1.388.531.807.188 | 1.430.557.956.467 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 869.925.620.094 | 929.951.637.589 |
| I | Short-term liabilities | 310 |  | 869.363.459.094 | 929.389-476.589 |
| 1 | Short-term borrowing | 311 | V. 15 | 632.862 .993 .664 | 479.745.955.581 |
| 2 | Trade accounts payable | 312 |  | 109.205.077.880 | 290.662.263.475 |
| 3 | Advances from customers | 313 |  | 4.905.083.516 | 2.059.417.164 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 19.721.287.930 | 13.360 .611 .744 |
| 5 | Payable to employees | 315 |  | 56.827 .492 .624 | 75.066.066.715 |
| 6 | Payable expenses | 316 | V. 17 | 31.461.653.706 | 32.230.758.043 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 4.205 .796 .898 | 19.998.117.034 |
| 10 | Provision for short-term liabilities | 320 |  | 7.209 .488 .073 | 8.828.683.963 |
| 11 | Bonus and welfare fund | 323 |  | 2.964 .584 .803 | 7.437.602.870 |
| II | Long-term liabilities | 330 |  | 562.161 .000 | 562.161 .000 |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | 562.161.000 | 562.161.000 |
| 4 | Long-term borrowing | 334 | V. 20 | - | - |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 518.606.187.094 | 498.315.000.437 |
| I | Capital sources and funds | 410 | V. 22 | 518.606.187.094 | 498.315.000.437 |
| 1 | Paid-in capital | 411 |  | 269.878.430.000 | 269.878.430-000 |
| 2 | Capital surplus | 412 |  | 62.295 .088 .755 | 62.295.088.755 |
| 3 | Other capital of owner | 413 |  | - - | - |
|  | Treasury stock | 414 |  | (14.419.110.657) | (14.419.110.657) |


| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  |  |  |
| 7 | Investment and development fund | 417 |  | 50.---------- | 50.253.243.359 |
| 8 | Financial reserve fund | 418 |  | 26.987.843.000 | 26.987.843.000 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 123.610 .692 .637 | 103.319.505.980 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - |  |
| 1 | Bonus and welfare funds | 431 |  |  |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | 2.291.318.441 |
|  | TOTAL RESOURCES | 440 |  | 1.388.531.807.188 | 1.430.557.956.467 |

INCOME STATEMENT
Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 950.016.986.158 | 879.895.274.462 |
| 2. Deductions | 02 |  | 24.698.464 | 37.827.154 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 949.992.287.694 | 879.857.447.308 |
| 4. Cost of sales | 11 | VI. 27 | 777.231.764.271 | 713.715.834.442 |
| 5. Gross profit (20=10-11) | 20 |  | 172.760.523.423 | 166.141.612.866 |
| 6. Financial income | 21 | VI. 26 | 10.910.314.894 | 6.646.385.431 |
| 7. Financial expenses | 22 | VI. 28 | 16.668.014.042 | 13.712.911.820 |
| - In which: Interest expense | 23 |  | 9.728.613.076 | 7.763.617.048 |
| 8. Selling expenses | 24 |  | 107.523.827.675 | 100.168.211.198 |
| 9. General \& administrative expenses | 25 |  | 16.236.176.218 | 18.686.857.543 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 43.242.820.382 | 40.220.017.736 |
| 11. Other income | 31 |  | 522.393.787 | 310.528.292 |
| 12. Other expenses | 32 |  | 318.671.575 | 8.647.007 |
| 13. Other profit (40=31-32) | 40 |  | 203.722.212 | 301.881.285 |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 43.446.542.594 | 40.521.899.021 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 9.360.345.660 | 10.320.252.514 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | 529.976.917 | - |
| 18. Profit after tax (60=50-51-52) | 60 |  | 33.556.220.017 | 30.201.646.507 |
| 18.1 Profit after tax of minorities | 61 |  | (47.482.140) | 10.182.795 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 33.603.702.157 | 30.191.463.712 |
| 19. EPS (VND/share) | 70 |  | 1.262 | 1.134 |

CASH FLOW STATEMENT
Quarter 2/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 43.446.542.594 | 40.521.899.021 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 31.471.276.059 | 27.785.071.688 |
|  | Provisions | 03 |  | (3.001.941.153) | 1.194.260.479 |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | 3.635.147.614 | 1.697 .629 .621 |
|  | Loss/gain from investment | 05 |  | (10.314.576.931) | (4.818.794.732) |
|  | Loan interest expenses | 06 |  | 9.728.613.076 | 7.763 .617 .048 |
| 3 | Operating profit before the changes of current capital | 08 |  | 74.965.061.259 | 74.143.683.125 |
|  | Changes in accounts receivable | 09 |  | (11.161.461.329) | 3.280.836.801 |
|  | Changes in inventories | 10 |  | (6.383.180.512) | (28.891.920.904) |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | (188.756.482.989) | 151.385.102.695 |
|  | Changes in prepaid expenses | 12 |  | (8.137.353.493) | 966.627.535 |
|  | Loan interest paid | 13 |  | (9.768.623.916) | (7.617.123.212) |
|  | Corporate income tax paid | 14 |  | (13.431.462.051) | (12.184.072.939) |
|  | Other receivables | 15 |  | - | - |
|  | Other payables | 16 |  | (4.473.018.067) |  |
|  | Net cash provided by (used in) operating activities | 20 |  | (167.146.521.098) | 181.083.133.101 |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (17.695.785.199) | (19.249.971.236) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | - - |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | 51.680.000.000 | - |
| 5 | Cash paid for joining capital in other companies | 25 |  | - | (13.885.980.000) |
| 6 | Withdrawal of capital in other companies | 26 |  | (2.243.836.301) | - - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 6.689.510.328 | 2.916.770.238 |
|  | Net cash used in investing activities | 30 |  | 38.429.8888.828 | (30.219.180.998) |
| III | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | 2.400.000.000 |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | (52.000.000) |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 719.539.973.169 | 448.023.689.073 |
| 4 | Cash paid to principal debt | 34 |  | (569.213.628.669) | (496.493.068.279) |
| 5 | Cash paid to financial lease debt | 35 |  | - | - - |
| 6 | Dividend, profit paid for owners | 36 |  | (31.950.037.200) | (25.014.486.760) |
|  |  |  |  |  | (.).............. |
|  | Net cash (used in) provided by financing activities | 40 |  | 118.376.307.300 | (71.135.865.966) |
|  | Net cash during the period ( $50=20+30+40)$ | 50 |  | (10.340.324.970) | 79.728.086.137 |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 199.971.822.650 | 83.912.724.201 |
|  | Influence of foreign exchange change | 61 |  | (201.126.912) | 733.271.812 |

